



**2020 NORTH AMERICAN IRISH DANCING CHAMPIONSHIPS
Nashville, TN**

**A Two-Night Non-Refundable Deposit will be charged at time of booking.
All hotel rates are in US Dollars.**

***Gaylord Opryland Resort & Convention Center: 2800 Opryland Drive, Nashville, TN 37214**

\$175 US standard king or standard queen/queen
Includes comp guest room standard internet
Airport shuttle discounted rate of \$25 US each way per person
Discounted self-parking rate of \$20 per day

On-line booking link:

<https://book.passkey.com/gt/217793764?gtid=4302b16cf32e24a9f3d65665221f855f>

Toll-Free Reservation: 888-777-6779

Main Hotel number: 615-889-1000

***Courtyard Nashville at Opryland: 125 Music City Circle, Nashville, TN 37214**

\$175 US standard queen/queen
Includes comp guest room standard internet
Comp parking for all guests

On-line booking link:

[Book your group rate for 2020 N. American Irish Dancing Championship](#)

Toll-Free Reservation: 888-236-2427

Main Hotel number: 615-882-9133

***Fairfield Inn & Suites Nashville at Opryland: 211 Music City Circle, Nashville, TN 37214**

\$175 US standard queen/queen
Includes comp guest room standard internet
Comp breakfast for all guests
Comp parking for all guests

On-line booking link:

[Book your group rate for 2020 N. American Irish Dancing Championship](#)

Toll-Free Reservation: 888-236-2427

Main Hotel number: 615-872-8939

***Hyatt Place Nashville-Opryland: 220 Rudys Circle, Nashville, TN 37214**

\$175 US standard king with sofa pullout or standard double/double

Includes comp guest room standard internet

Comp breakfast for all guests

Comp parking for all guests

On-line booking link:

https://www.hyatt.com/en-US/hotel/tennessee/hyatt-place-nashville-opryland/bnazo?corp_id=G-ID20

Toll-Free Reservation: 800-378-6979

Main Hotel number: 615-872-0422

A \$100 USD DAILY FACILITY FEE WILL BE CHARGED TO ANY ATTENDEE TO VIEW THE COMPETITIONS THAT DOES NOT BOOK WITHIN THE CONTRACTED BLOCK. BOOKING INDIVIDUALLY, DIRECTLY OR THROUGH A TRAVEL AGENT WILL NOT MEET THIS REQUIREMENT, SO PLEASE FOLLOW THE ABOVE INSTRUCTIONS WHEN BOOKING YOUR GUEST ROOM ACCOMMODATIONS.

PLEASE NOTE THAT IN ORDER TO AVOID THE FACILITY FEE PENALTY, YOU MUST BOOK WITHIN THE CONTRACTED NORTH AMERICAN IRISH DANCING CHAMPIONSHIPS GUEST ROOM BLOCK. IF YOU BOOK AT A HOST HOTEL, BUT OUTSIDE OF THE BLOCK THROUGH AN ONLINE BOOKING CHANNEL, AAA, ETC. YOU WILL NOT BE CONSIDERED A PART OF THE IRISH DANCING BLOCK AND WILL BE CHARGED THE FACILITY FEE.

STRICT SECURITY WILL BE IN PLACE TO ENFORCE THIS POLICY.

FAQ's on the Facility Usage Fee:

Facility Usage Fee

The \$100 per person per day facility fee will be charged to anyone not staying in the **contracted North American Irish Dancing Championships room block** at the host hotels. Booking at the host hotel, but outside of the contracted block will not meet this criteria. In order to avoid the facility fee, one must book within the contracted North American Irish Dancing Championships group block.

This fee is necessary to ensure the event meets the hotel room numbers to cover the costs to host the Irish Dancing Championships. This policy was put into place many years ago but, since many of your families may still have questions, please find some answers below that you might find helpful.

Why don't attendees who stay in the contracted block at the host hotels have to incur the Facility Usage Fee?

The success of the 2020 North American Irish Dancing Championships depends on the attendees using the **contracted hotel blocks** at the host hotels to offset the sizeable costs of producing this prestigious event. IDTANA can't meet contracted room obligations if attendees reserve rooms in non-contracted hotels and outside the contracted room blocks. The risk of incurring monumental financial penalties (attrition fees) increases with each attendee who stays outside of the host hotel. We hope that by completely waiving the Facility Usage Fee for onsite guests, attendees will choose to stay at the host hotel.

How did you decide to charge a Facility Usage Fee?

Substantial research, benchmarking, and investigation were done by other Organizations that started this policy for their events. We closely followed the latest information on this subject and used the solutions and recommendations of many professional organizations and their leadership in the convention industry experiencing the same challenges.

What is the reason the IDTANA is charged an attrition fee?

Attrition fees are not new. Conferences and hotels have charged them for many years. Attrition fees are applied when a conference group cannot fill 80% of the contracted number of rooms. Good conference sites are in high demand and groups contract with their hotels 3 – 4 years in advance to ensure that a large enough venue can be secured. Attrition fees are compensation to the hotel for the rooms that might have been sold by the hotel had they not been held in reserve for our event.

How does IDTANA decide how many hotels rooms to book?

Future sleeping room estimates are based upon past registration figures, expected popularity of the site, and our best projections for attendance. This is not an exact science. Contractual flexibility is built into the contract so some adjustments to inventory can be made as the championship approaches.

Why is attrition an issue since it never surfaced in prior years?

Attrition has been an issue for many years. Several of the regions have incurred major attrition penalties in the past. The only way to ensure that attrition risks are minimized is to explain the situation to the attendees so that they can understand their role in the success of this event. By avoiding a financial crisis for the organization we can ensure the viability of future Championships.

Will this pricing plan apply at future championships?

Yes. This course of action is preferable to the alternative of increasing entry fee and door fees or reducing services such as prizes awarded.

What if I find a less expensive hotel?

If you find a less expensive hotel rate, take care to compare it to the contracted hotel rates to ensure that your expectations are met. Remember to add the Facility Usage Fee for every member in your party to the rate of the hotel and daily parking charges to determine if it is truly economical to stay off site. In addition, attendees who do not stay on site will not have access to a variety of social functions for host hotel guests.

What if I live in Tennessee?

Attendees who have a driver's license issued by the state of Tennessee will not be subject to the facility usage fee regardless of whether they stay on site or not. These families will be asked to show an ID with their address the day they attend the Championship and will be required to pay an admission fee of \$25 per person.